



**PRESS RELEASE**

FOR IMMEDIATE RELEASE:

## **Excel Telecommunications Automates Order Processing With InSite Services** *Enterprise Content Management Solution Enables Excel to Efficiently Scale Operations*

DALLAS, TX --- January 2, 2008 – InSite Services, a leading provider of on-demand/SaaS business process management technology services, today announced an agreement with Excel Telecommunications, a leading provider of telecommunications and data services to small to medium sized businesses through resellers and integrators.

Excel has selected InSite's enterprise content management solution, IntelliSite™, to automate Excel's order processing and to streamline the company's contracts management. IntelliSite™ will electronically capture all of Excel's service orders and customer contracts, automatically route service orders to key personnel for processing, deliver real-time information management reporting, securely store service orders and customer contracts, and provide authorized users with universal browser access to customer information. As a complete on-demand managed solution, InSite will provide full ongoing management of the IntelliSite™ system including user training, 24/7 help desk, system administration, and infrastructure management.

"We are rapidly growing key parts of our business and having a system that enables us to efficiently scale operations is critical to our success," said Keith Henderson, vice president of Excel. "InSite will enable us to increase performance in all facets of order processing by eliminating paper-based manual activities, reducing order entry and order processing errors, and significantly increasing order processing speed. In addition, InSite will deliver real-time order management reports that will help our team effectively balance workloads, enable management to stay abreast of key metrics, and enforce accountability across all groups involved in processing service orders."

"We are excited to work with Excel and recognize the importance of our efforts in helping Excel to efficiently achieve their growth objectives," said Jeff Anderson, president of InSite. "We expect to complete implementation of IntelliSite™ and deliver a fully operational system inclusive of user training within six weeks. Upon successful implementation of the new order management system, we look forward to helping Excel leverage the broad capabilities of our enterprise content management solution to transform and automate other business processes in the company across accounting, human resources, and operations."

### **ABOUT EXCEL TELECOMMUNICATIONS**

The new Excel Telecommunications is a leading provider of long distance, data services and other communication services to small to medium sized businesses through systems integrators and telecommunications dealers throughout the country. Through its acquisition of the assets of VarTec Telecom and its subsidiary VarTec Solutions (formerly known as eMeritus Communications), and by leveraging the former Excel assets and brand, the company is a leader of communications services in the U.S. Excel is well-positioned to execute its plan to be the United States' largest independent provider of telecommunications services by creating business relationships and strategic alliances that generate greater profitability for the company's distribution partners in the communications services market. For more information on Excel, please visit the company's Web site at [www.excel.com](http://www.excel.com).

### **ABOUT INSITE SERVICES**

Headquartered in Dallas, InSite Services is a leading provider of on-demand/SaaS technology services that help small and mid-sized organizations transform business processes. InSite's web-based solutions enable companies to improve results through cost reduction, improved information management, and streamlined business processes. InSite offers both customized departmental solutions and industry specific solutions that enable companies to focus on what they do best instead of pushing paper. InSite's departmental solutions automate business processes for clients in areas such as accounting and finance, contracts, customer service, human resources, and sales. InSite's

industry solutions automate core traditional business processes for clients in education, energy, financial services, healthcare, hospitality, legal, staffing, and telecom. For more information please visit [www.insiteservices.com](http://www.insiteservices.com).

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